CONTRACT USER GUIDE



How to Use the Pre-Mixed Sodium and Calcium Chloride Statewide Contract

Contract #: VEH87 **Contract Duration:** 09/01/2012 to 08/31/2013

MMARS #: VEH87* Options to renew: None

Contract Manager: Max Feldpausch - 617-720-3105 max.feldpausch@state.ma.us

Last change date: 11/28/12

Contract Summary

This contract provides Furnishing and Delivery of Pre-Mixed Sodium and Calcium Chloride throughout the Commonwealth of Massachusetts.

Benefits and Cost Savings

• Pick-up and delivery pricing for 18 locations throughout the Commonwealth

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative, Judicial Branches, including all Departments & elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public purchasing cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required;
- 10. Other entities when designated in writing by the State Purchasing Agent

Pricing and Purchase Options

Purchases made through this contract will be direct outright purchases. Users of the contract will be responsible for ordering, procuring and paying for any materials purchased under this contract for use on Commonwealth roadways. All Eligible Entities not specifically listed in the locations section of the original RFR may purchase from this contract provided that the Contractor has an adequate supply of material to fulfill the requirements. Those Eligible Entities seeking the services of the vendor are required to first contact the OSD Strategic Sourcing Services Lead (SSSL) for inclusion.

This contract supports the Pickup or Delivery of Pre-Mixed Sodium and Calcium Chloride through 18 identified locations listed under the "Vendor" tab on Comm-PASS. A Prompt Payment Discount (PPD) of 1% is available for 10, 15 and 20 days.



Additional Information

Comments and Complaints:

Comments and/or Complaints regarding any aspect of this contract can be emailed directly to the vendor Contract Manager, noted above, and copied to the OSD Contract Manager, Max Feldpausch, at max.feldpausch@state.ma.us.

Vendor and Contract Information

International Salt Company Inc.

Contact: Dan Thompson, Vice-President

Phone: 570-586-5000 x8616, Email: bids@iscosalt.com

Strategic Sourcing Services Team Members

Paul Brown MassDOT <u>Paul.Brown@state.ma.us</u>

Jerry Lighthouse <u>jlighthouse@advanced-purchasing.com</u>

Summary of Where to Obtain Important Contract Information

To obtain in depth contract information please go to the Comm-PASS (www.comm-pass.com) website, click on "Contracts" then search by document number VEH87 to locate the following contract information:

Contract User Guide

Request for Response (RFR)

Vendor Award and pricing,

"Forms & Terms" tab

"Forms & Terms" tab

"Vendor" tab – bottom of vendor info page

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